



Industry: Freight Shipping / Transportation

Company Size: \$900M / 1,700 employees

Deal Summary

A leading transportation company engaged Majentai to modernize its firewall and core network infrastructure in preparation for long-term growth. The engagement included structured phases—beginning with discovery and high-level design, followed by in-depth analysis, and culminating in hands-on firewall/network implementation and migration. A knowledge transfer program and monthly day-2 support ensured successful transition and operational continuity. The project replaced legacy ASA/FTD firewalls, introduced next-gen switching, and aligned the environment with modern Zero Trust architecture.

Strategic Value

- Replaced legacy firewall and switching infrastructure
- Migrated from ASA/FTD to modern Cisco firewall platforms
- Standardized routing and security policies across the network
- Transitioned from OTV to VXLAN for improved scalability and performance
- Designed a future-proofed architecture based on Zero Trust principles
- Delivered hands-on knowledge transfer to empower internal teams
- Eliminated outdated technologies to streamline ongoing operations

Majentai is a world-class Cybersecurity services provider, dedicated to implement, integrate and operate the most resilient Cybersecurity platforms using proven state-of-the-art technologies. With a team of seasoned experts and cutting-edge technology, we deliver comprehensive solutions tailored to our clients' unique needs, ensuring their digital assets remain secure in an increasingly complex cyber landscape.

Deal Overview

- **Services:** Firewall Migration and Network Update
- **Date Closed:** FY'25 Q2
- **Scope:** Multi-phase engagement including firewall and network discovery, analysis, design, migration, and post-implementation support. Delivered using Cisco Nexus 9300 switching and migration from OTV to VXLAN for core modernization.

Engagement Overview

- **Reseller:** N/A (Direct engagement)
- **Account Team:** Tony Klein
- **Cisco Program:** Direct

For more information or to engage our services, please contact us at info@majentai.com or visit <https://majentai.com>