



Industry: Textile Manufacturing

Company Size: \$1.3B+ / 3,600+ employees

Deal Summary

A global textile manufacturing company partnered with Majentai for a Segmentation Readiness Assessment and onsite workshop focused on ISE consolidation and OT network security. The engagement reviewed multiple independently managed regional ISE deployments and identified additional regions needing coverage. Majentai aligned stakeholders on a simplified future-state direction that supports centralized policy management while maintaining regional authentication needs for manufacturing sites. The team also defined a phased crawl-walk-run plan that starts with monitoring and profiling, then moves into staged enforcement as operational maturity increases.

Strategic Value

- Built future-state architecture options with cost and timing.
- Set quarterly milestones for budget and scheduling.
- Simplified global ISE policy and operations alignment.
- Standardized policy structure across regions for consistency.
- Prioritized OT visibility and port-level authorization readiness.
- Recommended staged rollout to reduce manufacturing disruption risk.
- Reduced manual work with dynamic device profiling.
- Improved IT-to-OT access control using identity-based segmentation.
- Assessed OT inventory improvements, including Cyber Vision.

Majentai is a world-class Cybersecurity services provider, dedicated to implement, integrate and operate the most resilient Cybersecurity platforms using proven state-of-the-art technologies. With a team of seasoned experts and cutting-edge technology, we deliver comprehensive solutions tailored to our clients' unique needs, ensuring their digital assets remain secure in an increasingly complex cyber landscape.

Deal Overview

- **Services:** Segmentation Readiness Assessment, Onsite Segmentation Workshop
- **Date Closed:** TBD
- **Scope:** Onsite segmentation readiness and architecture workshop to baseline current-state ISE, segmentation, and cloud readiness, align on a simplified future-state for global consolidation and OT security, and define a crawl-walk-run rollout from monitoring and profiling into staged enforcement.

Engagement Overview

- **Reseller:** n/a
- **Account Team:** Brett Hatz, Chase Abrams, Jacob Schneider.
- **Cisco Program:** MINT pre sales (DSI)
- **Engagement Drivers:** Standardize and simplify global identity and segmentation, improve OT visibility, and build an incremental enforcement roadmap that a lean operations team can support.

For more information or to engage our services, please contact us at info@majentai.com or visit <https://majentai.com>