



**Industry:** Corporate Apparel and Business Services

**Company Size:** \$9.6B / 46,000 Employees

## Deal Summary

A leading corporation engages Majentai to lead a Secure Access deployment, addressing underutilized cloud security investments and internal identity gaps. The scope includes consolidating policies, modernizing VPN and DNS, and supporting full deployment across 27,000 users as part of a \$6.2M Security Enterprise Agreement.

## Strategic Value

- Offers high-touch support at a lower cost than comparable partners
- Improves identity experience and simplifies policy management
- Modernizes VPN, IPsec, and DNS infrastructure
- Accelerates time-to-value through focused deployment and testing
- Helps unlock value from existing Umbrella investment
- Builds trust with Cisco Commercial for future engagements
- Supports coordinated delivery with Trace3 and GuidePoint

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Majentai is a world-class Cybersecurity services provider, dedicated to implement, integrate and operate the most resilient Cybersecurity platforms using proven state-of-the-art technologies. With a team of seasoned experts and cutting-edge technology, we deliver comprehensive solutions tailored to our clients' unique needs, ensuring their digital assets remain secure in an increasingly complex cyber landscape.

## Deal Overview

- **Total Deal Value:** \$6.2M
- **Cisco Solution:** Secure Access
- **Services:** Secure Access Deployment Services
- **Date Closed:** FY'25 Q4

## Partner Overview

- **Cisco Region:** Commercial Central US
- **Account Manager:** Scott Scheider
- **Cisco Program:** MINT
- **Resellers:** Trace3 & GuidePoint Security

For more information or to engage our services, please contact us at [info@majentai.com](mailto:info@majentai.com) or visit <https://majentai.com>