

Why Majentai for Segmentation?

Majentai's team is a world-class systems integrator specialized in the design, implementation, integration and operations of Zero Trust platforms. We developed a proven services methodology based on more than 10 years experience deploying segmentation solutions for hundreds of customers across a number of verticals. Our comprehensive services cover strategy, implementation, enablement, and day-2 support to ensure customers can confidently protect their critical business applications.

> [Click here to learn more about Majentai's Segmentation Workshop](#)

Majentai in Action

- **Pioneering Deployment** – Certified experts in Cisco, Illumio, NSX, and leading segmentation platforms.
- **Largest Global Footprint** – 500+ Segmentation & Zero Trust deployments worldwide since 2016.
- **Built for Scale** – Success with thousands of workloads and hundreds of business-critical apps.
- **Trusted with What Matters** – Enforced major industry leading applications including Epic for Healthcare Providers
- **Repeatable & Reliable** – Phased “Enforcement Factory” model ensures smooth rollout.
- **Pre-Packaged for Speed** – T-shirt size services offerings (S/M/L) to accelerate time-to-value.

Proven Methodology

Majentai's structured approach ensures segmentation is done right from the start. From building, to validation and supporting long-term enforcement, we guide through every stage of the journey.



Build: Build foundational config & agent install.



Analysis: Develop policy & pre-segmentation validation.



Discover: Application mapping leveraging machine learning algorithms.



Enforcement: Instantiate enforcement policy & post-segmentation functional testing.



Day 2 Support: Support customer team in continued enforcement and protection staying compliant with their segmentation mode.



Majentai is a world-class Cybersecurity services provider, dedicated to implement, integrate and operate the most resilient Cybersecurity platforms using proven state-of-the-art technologies. With a team of seasoned experts and cutting-edge technology, we deliver comprehensive solutions tailored to our clients' unique needs, ensuring their digital assets remain secure in an increasingly complex cyber landscape.



Industry Experience

Our team of experts has deployed and managed some of the largest segmentation projects.

- Healthcare Providers
- Financial Services
- SLED
- Manufacturing
- Retail
- Utilities
- And other industries



Segment at Scale

- Reference architectures for EPIC, PACS, and critical healthcare applications
- Unified segmentation policies across hybrid cloud and multi-site environments
- Accelerated deployments using repeatable and scalable enforcement patterns

Security as a Sensor

- Simplified telemetry snapshots by consolidating tools and reducing operational overhead
- Labeled application traffic to distinguish normal from anomalous behavior
- Context-rich telemetry to inform segmentation policy and enforcement actions

Enforcement Factory

With hundreds to thousands of critical assets, customers need a scalable way to reduce attack surfaces and enhance security posture. That's where our Enforcement Factory model comes in—designed to operationalize segmentation at scale through repeatable processes. Majentai leads the nation in segmentation deployments, bringing unmatched experience to every engagement.



Value Delivered

- **Simplified Segmentation** – Reduce risk and complexity with expert-led design and enforcement
- **Faster Time-to-Value** – “Pilot to Co-Pilot” enablement accelerates adoption and confidence
- **Flexible Engagements** – Tailored paths for discovery, rollout, and ongoing operations
- **Maximized Segmentation ROI** – Unlock full value of your segmentation solution with visibility and automation

Have Questions? We've Got Answers

When it comes to segmentation and security architecture, clarity is key. Below are answers to some of the most common questions we hear from teams navigating firewall strategy, policy control, and segmentation deployments.

Q CAN I REPLACE MY FIREWALLS WITH A SEGMENTATION SOLUTION?

A Segmentation isn't a firewall replacement, it's a powerful complement. Firewalls remain essential for perimeter defense, while segmentation extends protection deeper inside your environment. By reducing the burden on your firewalls and introducing east-west visibility, segmentation helps you achieve layered, comprehensive security.

Q WILL I END UP WITH OVERLAPPING OR CONFLICTING POLICIES THAT WEAKEN SECURITY?

A No. With segmentation, policy intent is tightly controlled. We avoid broad, overly permissive rules like "any-any" and instead define precise, contextual policies. This minimizes the risk of unintended gaps and ensures that segmentation aligns with your security objectives.

Q IF ACCESS IS ALREADY OPEN ON MY FIREWALL, WHAT'S THE ADDED VALUE?

A Segmentation goes beyond simple port and protocol control. It offers deep telemetry providing visibility into the full process tree, identifying which application initiated the connection, and surfacing anomalies through behavioral baselining. This level of insight transforms raw access data into actionable security intelligence.

For more information or to engage our services, please contact us at info@majentai.com or visit <https://majentai.com>