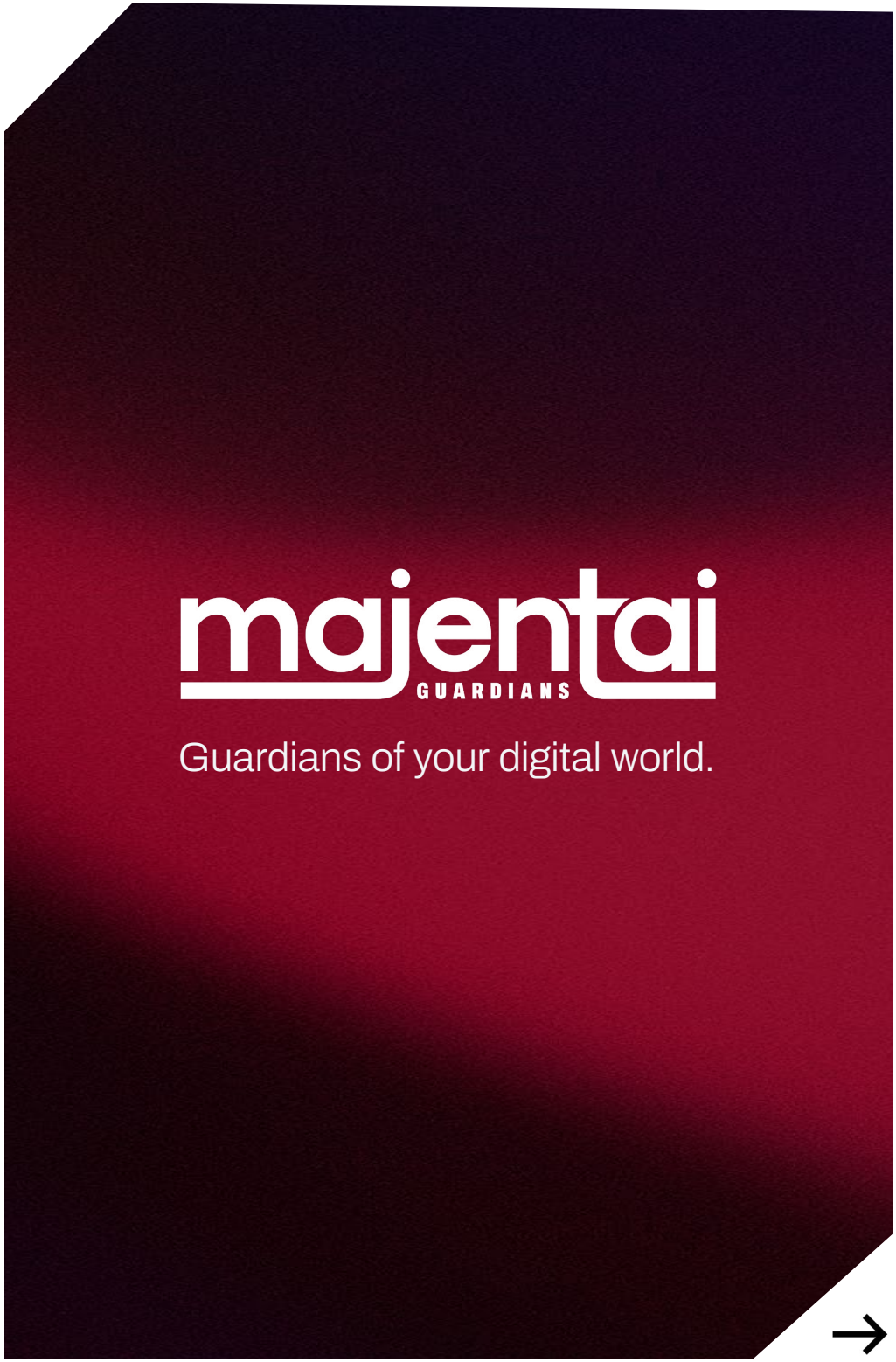
Majentai • Services Offerings Portfolio

Boutique-style modern Cybersecurity services provider, specialized in designing, implementing and operating resilient AI-Powered platforms to meet Clients' use cases and requirements. Our channel friendly go-to-market strategy allows Majentai to partner together with Resellers, MSPs, and other services providers to provide customers with holistic solutions.

sales@majentai.com
majentai.com



Ways to Engage

Direct MSA (Master Services Agreement): Engage with Majentai through a customized MSA for flexible, tailored cybersecurity solutions. This direct partnership ensures seamless service delivery and direct access to our security expertise.

Cisco SKU "MINT-SECURITY-MAG": Procure Majentai services through Cisco's official SKU catalog, streamlining procurement for organizations already leveraging Cisco security solutions. This ensures quick integration and compliance with procurement.

Subcontractor with Preferred Vendor: Majentai can engage as a subcontractor through your preferred IT or security vendor, allowing easy integration into existing contracts while providing access to our specialized cybersecurity expertise.

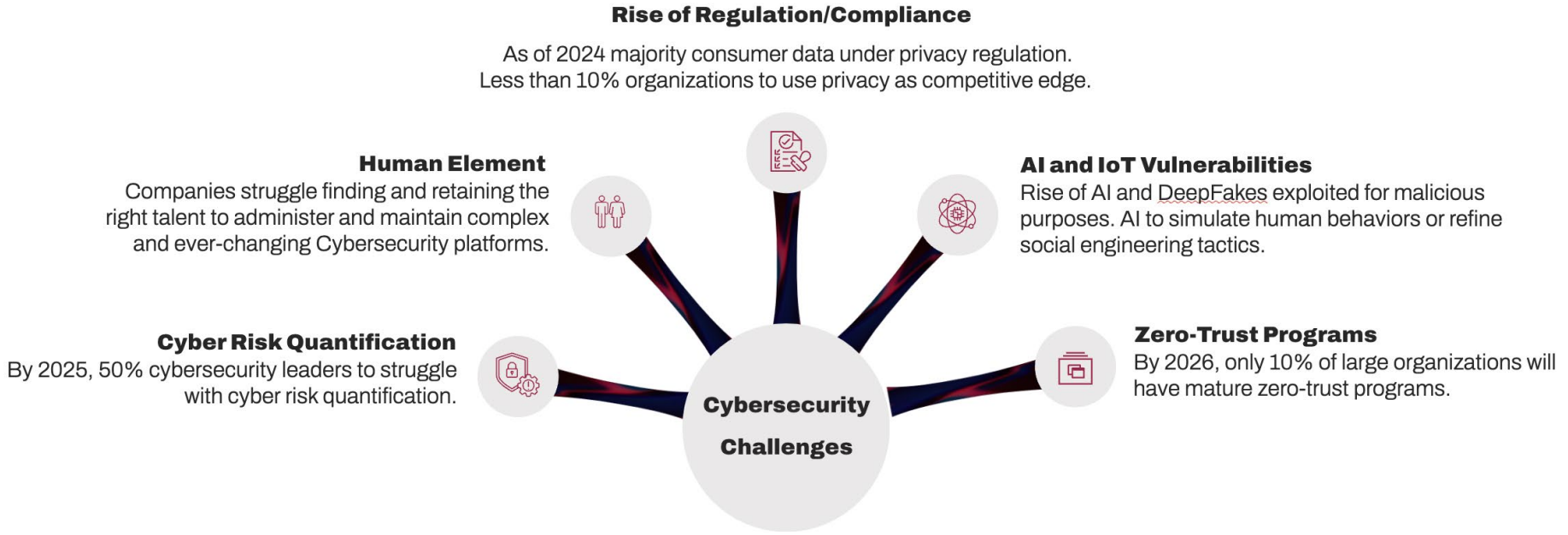
For more information or to engage our services, please contact us at

sales@majentai.com

or visit majentai.com

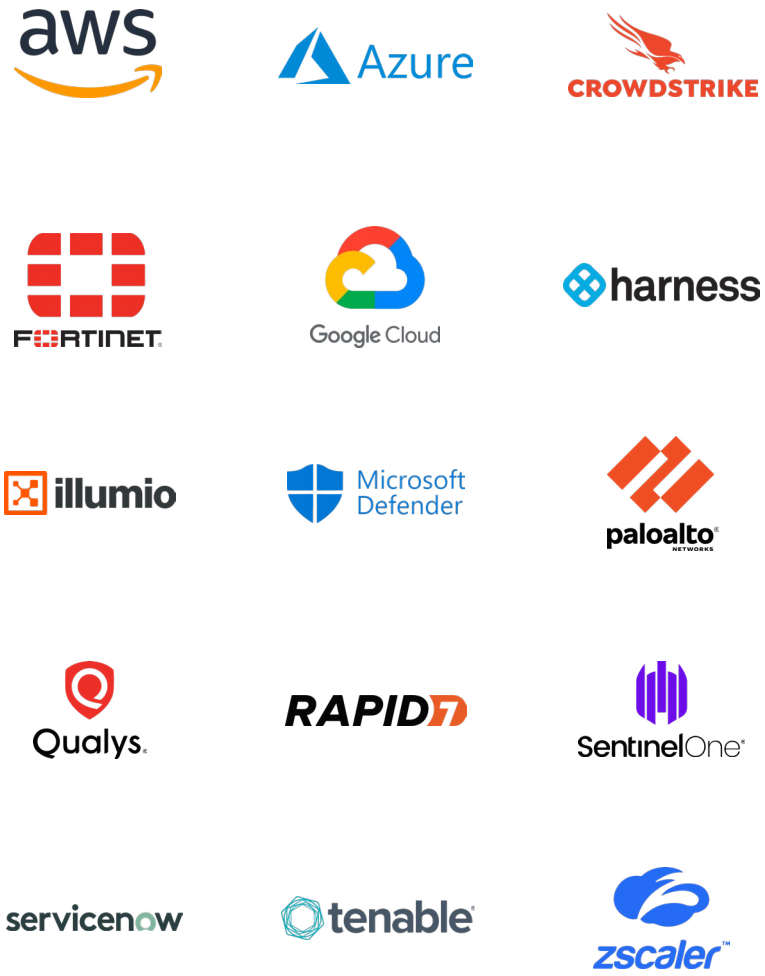
Problems we Solve

The rise of AI-driven attacks, stricter regulations, and complex digital ecosystems are intensifying cybersecurity challenges. While most consumer data is now regulated, fewer than 10% of companies leverage privacy as a competitive edge. AI and deepfake misuse fuel sophisticated fraud and phishing threats, yet by 2026, only 10% of large organizations will have mature zero-trust programs. Cyber risk quantification remains a challenge for half of security leaders, complicating investment decisions. To stay ahead, businesses must adopt proactive strategies that integrate threat intelligence, automation, and workforce enablement.



Vendors we Support

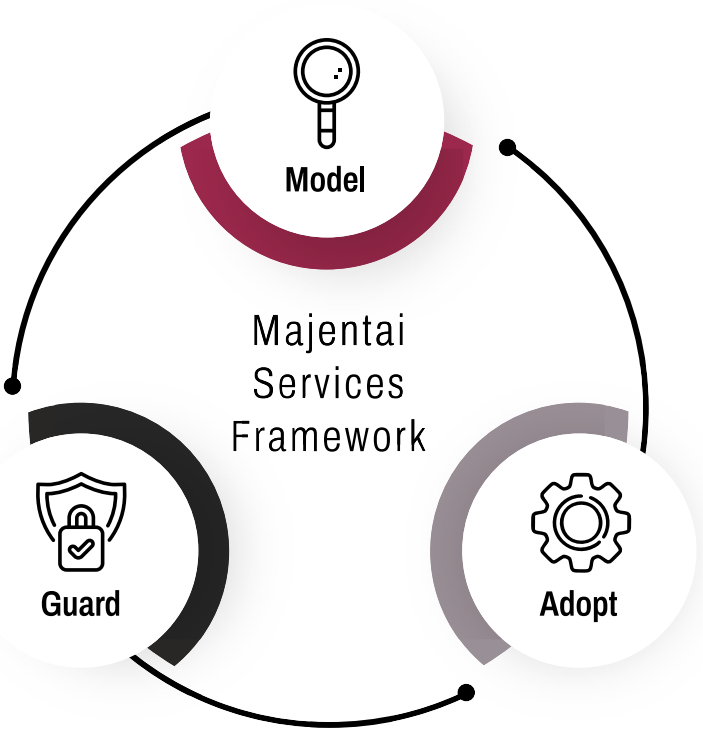
We support Cisco's entire Security Portfolio, other popular Cloud & Networking solutions, and most of the top 3rd party solutions in the market.



Cisco Partner
Premier Advisor

- ACI
- AI Defense
- Breach Protection Suite
- Cloud Protection Suite
- Cyber Vision
- DNAC
- DUO
- Hypershield
- ISE
- Meraki
- Multi Cloud Defense
- Networking Cloud
- Secure Access
- Secure Client
- Secure Email
- Secure Endpoint
- Secure Network Analytics
- Secure Firewall
- Secure Workload
- Splunk
- ThousandEyes
- Umbrella
- User Protection Suite
- XDR

Our Proven & Flexible Services Delivery Framework



Model

Understand the landscape and align on goals. Through workshops, evaluations, or Proof of Value (POV) sessions, we lay the groundwork for success by identifying gaps and opportunities.

Adopt

Guided implementation with precision. From greenfield deployments to integration and automation, we chart the best path forward, ensuring seamless integration and alignment with business needs.

Guard

Protect and optimize for long-term success. With ongoing SecOps managed services, we ensure system reliability, enhance security, and drive continuous improvement to stay ahead of evolving threats.

Majentai's Services Framework is designed to adapt to the evolving cybersecurity landscape while ensuring organizations stay resilient against emerging threats. Our approach begins with Model, where we assess the current security posture through in-depth workshops, evaluations, and Proof of Value (POV) sessions to identify gaps and opportunities. We then move to Adopt, guiding organizations through precision-driven implementations, whether for greenfield deployments or seamless integration with existing systems. Finally, Guard ensures long-term protection with continuous SecOps management, proactive security enhancements, and strategic optimization, enabling businesses to stay ahead of adversaries in an ever-changing digital environment.

Services Offerings Categories

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Model

Cybersecurity Workshops

- Navigating AI & Cybersecurity
- Zero-Trust & Segmentation
- Threat Hunting / Breach Detection
- Product focused

Secured AI Infrastructure Envisioning

Assess, design and architect an AI-powered platform based on Customer's scenario.

Compliance or Risk Assessments

Review existing environment and tools, design target compliant architecture.

Cybersecurity Solution PoC or Pilot

Deploy a product in a controlled environment based on 1 or 2 use cases.

Adopt

Secured AI Platform Adoption

Implement, integrate & automate the desired AI-powered platform.

Compliant Architecture Adoption

Implement and integrate environment according to compliance requirements.

Cybersecurity Solution Adoption Services

Implement, integrate & automate a small set of Cybersecurity products.

Guard

Day-2 Cybersecurity Support Services

Enhanced post-adoption support to maintain your security environment at peak performance and deliver maximum value.

Cyber-Threat Incident Response

Post-breach threat hunting, detection and remediation services.

Managed SecOps

Continuous MDR services of selected products based on requirements and SLAs.

Cybersecurity-as-a-Service

Subscription-based packaged solution designed and managed based on use-cases, requirements, and SLAs.

Majentai's MAG Services Offerings provide a structured approach to securing and optimizing cybersecurity and AI-driven environments. Through Model, we conduct cybersecurity workshops, risk assessments, and proof-of-concept (PoC) pilots to help organizations navigate AI security, zero-trust implementation, and threat detection. The Adopt phase focuses on integrating and automating secured AI platforms, compliant architectures, and cybersecurity solutions tailored to business needs. Finally, Guard delivers ongoing protection with managed SecOps, post-breach incident response, and cybersecurity-as-a-service, ensuring continuous security monitoring and optimization. This end-to-end framework enables organizations to proactively defend against evolving threats while maximizing operational resilience.

Model Offerings

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Short-Term entry-level engagements with relevant outcomes

Majentai's Model phase lays the foundation for a strong cybersecurity strategy by identifying vulnerabilities, evaluating risks, and defining a clear roadmap for security transformation. Through interactive cybersecurity workshops, organizations gain insights into key areas such as AI security, zero-trust architecture, and threat hunting. Secured AI infrastructure envisioning helps businesses assess and design AI-powered security frameworks tailored to their needs, while compliance and risk assessments ensure alignment with regulatory requirements. Additionally, proof-of-concept (PoC) and pilot deployments allow organizations to test cybersecurity solutions in controlled environments, validating their effectiveness before full-scale implementation.

Effective & Timely PoC or Adoption Services

Majentai delivers structured PoC and adoption services in a five-week timeline, from onboarding and discovery to deployment and optimization. This streamlined approach ensures seamless integration, risk reduction, and measurable security improvements.

Week 1	Week 2	Week 3	Week 4	Week 5
Discovery	Prototype	Testing	Pilot	Debrief

Cybersecurity Wellness Assessments

Our targeted assessments provide quick, actionable insights into cyber threats, security posture, and tool optimization. Organizations gain clear strategies to strengthen defenses and address vulnerabilities efficiently.

Security Posture: Analyze existing environment to find gaps and how to mitigate the risks.

Threat Detection: Review the cyber threat landscape, the levels of exposure, and how to identify them. .

Tool Rationalization: Asses existing tools and recommend solutions based on use cases and requirements.

Interactive Enablement Workshops

Majentai's Interactive Enablement Workshops are designed to educate and empower organizations through hands-on, customized learning experiences. Covering topics such as Zero Trust, AI-driven security, threat hunting, and breach detection, these workshops provide tailored insights into real-world cybersecurity challenges. With a strong focus on case studies, use cases, and solution applications, Majentai ensures that clients gain the knowledge needed to make informed security decisions and drive business resilience.

Offerings

- CSW Workshop
- Navigating AI & Cybersecurity Workshop
- ISE Workshop
- ISE Health-Check Service
- Microseg Workshop
- Security Assessment
- Threat Hunting & Breach Detection Workshop
- XDR Workshop
- ZeroTrust Workhop

Adopt Offerings

Phased engagements to accelerate large & complex initiatives

In the Adopt phase, Majentai guides organizations through the seamless integration and automation of critical security solutions. Secured AI platform adoption ensures that businesses can implement AI-driven security technologies while maintaining compliance and operational efficiency. Compliant architecture adoption helps organizations meet regulatory standards by integrating security best practices into their existing environments. Majentai also supports cybersecurity solution adoption services, which focus on implementing a targeted set of security tools to address specific threats. This phase ensures that security measures are not just deployed but optimized for resilience, scalability, and long-term protection.

Cybersecurity Envisioning

Majentai's Cybersecurity Envisioning service provides a deep inspection security assessment, combining advanced tools and expert consulting to uncover gaps and risks in your current security posture. By evaluating your existing defenses, we deliver actionable insights and strategic recommendations to enhance resilience and align with industry best practices.

Advanced Security Tools Deployment

Our Advanced Security Tools Deployment service ensures seamless implementation, integration, and automation of your preferred security solutions. We follow industry best practices to optimize configurations, enhance efficiency, and strengthen your security framework, ensuring your tools work cohesively to protect against evolving threats.

Zero Trust Architecture Platform

Majentai specializes in designing, building, and deploying Zero Trust Architecture Platforms tailored to your business needs. Our approach ensures a robust, identity-driven security framework that enforces least-privilege access, micro-segmentation, and continuous verification to reduce attack surfaces and mitigate risks effectively.

Offerings

- CSW Adoption Services
- Deep Inspection Cybersecurity Assessment
- Envisioning Engagement
- Firewall Adoption Services
- ISE Adoption Services
- NIST 2.0 Compliance Services
- Security ELA Adoption Services
- Secure Access Implementation
- Umbrella Adoption Services
- XDR Adoption Services
- XDR Full Implementation

Guard Offerings

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Flexible, long-term managed services and enhanced support to strengthen and augment SecOps teams.

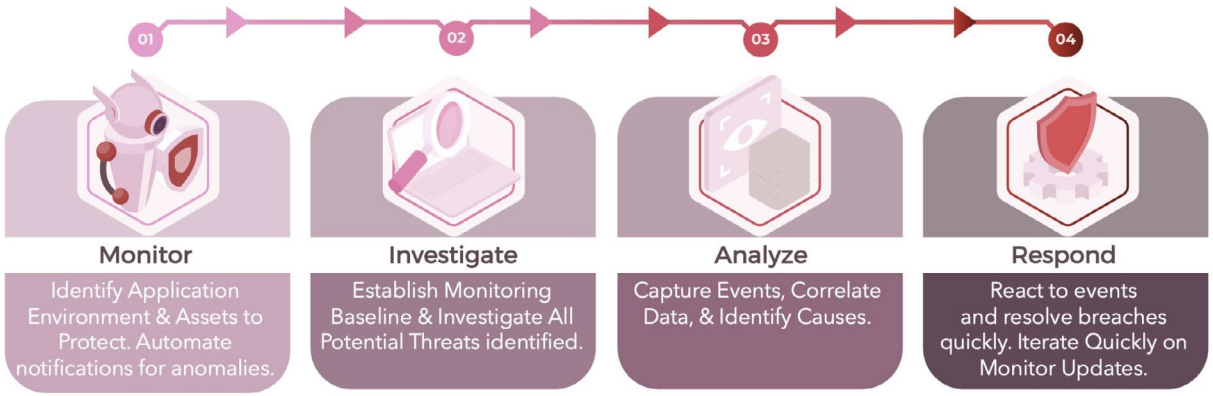
Majentai's Guard phase delivers continuous protection and operational excellence through managed security services. Day-2 cybersecurity support ensures that organizations maintain peak security performance post-adoption, while cyber-threat incident response provides rapid detection, threat hunting, and remediation in the event of a breach. Through managed SecOps, businesses benefit from proactive monitoring and management of security operations, ensuring rapid response to evolving threats. Additionally, cybersecurity-as-a-service offers a scalable, subscription-based model for organizations that require ongoing security oversight, delivering robust protection tailored to their specific use cases and requirements.

Enhanced Support

Majentai's Enhanced Support services ensure continuous security optimization and reliability for mission-critical operations. We provide 24/7 support, performance tuning, and strategic advisory services to help organizations fine-tune configurations, address emerging threats, and maximize system performance. Our proactive approach enhances security posture and ensures businesses stay resilient in an evolving threat landscape.

Managed Services

Majentai's Managed Services deliver ongoing security monitoring, system management, and compliance enforcement to safeguard critical environments. With continuous threat detection, incident response, software updates, and compliance monitoring, we help organizations maintain peak security and operational efficiency while scaling their cybersecurity infrastructure with confidence.



MDR Service Tiers

- **Bronze** – Foundational support with reactive incident management.
- **Silver** – 24x7 help desk, faster SLAs, and quarterly security assessments.
- **Gold** – Fully proactive support, AI-driven analytics, and 30-min SLA response.

Key Benefits

- AI-Enhanced Threat Detection
- Real-Time Security Insights
- Scalable & Flexible
- Proactive Consulting & Optimization